

# Orana Business Services



Tailored solutions  
for your business

# We are able to boost Australian business in many ways

## Tailored solutions to meet our customers' needs

If there is a better way to assemble something, build it, or a way to save you time or money, you will find that Orana will suggest it. We have the expertise, floor-space, and manpower to take on contracts that allow you to grow your business and keep the cost down.

## Our facilities

Orana has nine business service facilities located across metropolitan and regional South Australia. We also have clean room facilities and in our Wingfield location a certified bonded store. Orana's Mt Gambier site is certified to the Australian Wood Packaging Certification Scheme (AWPCS) which allows us to manufacture

for customers wishing to export packaging products overseas. Our many business services and storage facilities allow us to keep transport cost to a minimum and offer you a streamlined service.

## Cost and quality

Naturally, cost is a prime motivator and you'll find our pricing is competitive, without compromising standards. We pride ourselves on our workmanship, ensuring jobs are finished on time and meeting your quality standards. Orana's commitment to quality includes our certified to ISO 9001 management systems at Netley and Wingfield – ensuring your job is administered and produced to the highest standards.



## We also build lives

Feel good about doing business with Orana. The jobs you send us provide employment and training opportunities to hundreds of South Australians with disabilities. Our employees find purpose, stimulation, new skills, self-esteem and social contact, through working at Orana. So while our employees are performing a great service for you, you're providing them with many opportunities to lead a better life.

As a not-for-profit organisation, any profits made by Orana go back into the organisation to provide accommodation, training and above all, independence, for people with disabilities.

By working with Orana you are supporting your local community.

And so the cycle continues.

Building Lives.  
Boosting Business.



# What are we able to do for your business?



## Outsourcing Solutions

- Packaging & assembly  
Including:
  - > heat sealing
  - > shrink-wrapping
  - > mailing and collating
  - > packing and repacking
  - > weighing and filling
  - > additional labelling
- Specialist in wine and liquor delabelling/ repackaging at our certified bonded storage facility

## Manufacturing

- Metal furniture
- Timber furniture
- Pallets

## Enclave services and labour contracting

*Providing Orana labour and services at your site*

## Enclave services and labour contracting

*Providing space and logistical support for your business*

## Other Services

- Industrial sewing
- Pet and grain retail
- Grounds and garden maintenance  
*Including:*
  - > mowing
  - > pruning
  - > weeding
  - > general yard clean-up
- Retail nursery
- Commercial contract native plant propagation
- Worm farming  
*Supplying the domestic garden industry and tackle trade as bait*

# Flexible solutions to boost your business



## Assembly

If you need anything assembled we'll get it together

Orana has put together a formidable team to take on just about any outsourced assembly task. We develop savvy solutions to whatever problem you pose. It's then over to whichever of our quality-accredited business services best suits the job and is convenient to your location, to get the job done on time and to your specifications.

Our assembly services vary from putting together electrical components through to assembling flat-pack furniture.

It doesn't matter if your job is large or small, we have the teams of people ready to get the job done.

## Packaging

You'll be rapt with our packaging possibilities

If there's an innovative way of putting one thing inside another, it's probably been done at Orana.

Our managers and technical advisors can take on your packaging problems and come up with clever, economical solutions. We have many willing and experienced hands ready to make it happen at one of our quality-accredited business services.

### OUR PACKAGING SERVICES INCLUDE:

- Heat-sealing
- Shrink-wrapping
- Mailing and collating
- Packing and repacking
- Weighing and filling
- Additional labelling
- Bonded storage

## Services for the Wine and Beverage Industry

### A complete packaging and presentation service

At Orana, one of our specialities is working with the wine and spirit industry. Over the years, we've come to understand its real needs and we've responded accordingly by providing a completely outsourced packaging and presentation service.

We are the first disability workplace to establish a bonded store and our warehouse licence allows us to complete work with imported spirits.

### OUR WINE AND BEVERAGE SERVICES INCLUDE:

- Re-labelling
- De-labelling
- Packaging
- Gift boxing



## Enclave Services and Labour Contracting

If you need our services on your site, we can come to you

Orana's enclave services allow businesses to engage Orana employees at their own worksite to undertake specific work or projects. Enclaves provide flexible onsite workforce solutions. Current Orana enclaves include packaging, assembly, cleaning, milling and sorting recyclables.

Enclaves are a cost effective way to complete tasks at your premises. Orana individually tailors enclave services to meet specific customer requirements.

Orana works closely with customers to ensure the enclave tasks are completed to the customer's expectations and in a timely fashion.

If your business requires work force flexibility such as seasonal work, one-off jobs or help in meeting the needs of a rapidly growing business – perhaps an Orana enclave might be the answer.

## Business Extender Solutions

If your business needs space, we can provide the solution

One of the greatest problems for any growing business is running out of space, people or capacity. That's why Orana created what we call our Business Extender Solutions. We can provide you with a simple, cost-effective way to grow your business. In fact, we have the floor space and the workforce at a choice of locations available to become an additional arm of your business.

You can transfer your processing equipment or manufacturing machinery to our factory floor. We then provide the staff who can produce products to your exact specifications, whilst you retain ownership of the equipment, capability and product throughout the process.

This will free space on your factory floor and free your staff for you to focus on your core business.

It's a low cost means of growing your business!

## Warehousing and Pick n' Pack Service

Unique and cost effective logistics and distribution business solutions

Orana has the space and capacity to warehouse and store products for our customers at very competitive rates.

As a value add, Orana can also pick and pack orders for our customers and arrange distribution. This unique service is aimed at small and medium businesses to save money on buying or leasing warehouse space and assists in distributing products in a timely fashion.

Orana's warehousing and pick n' pack solutions are a truly unique and cost effective way to overcome logistics and distribution for business.

Orana provides an ideal solution for internet sales. We can unpack shipping containers, store products and pick n' pack orders for distribution.

# Metal and timber products made to your specifications



## Metal Products

Orana's metal manufacturing skills start well before we make the first weld. Our supervisors and technical managers can custom-design products and tailor-make them to meet your specific needs.

Based at Ridleyton, our experienced team of employees are skilled at creating high quality products that are built to your specifications and will last a life time.

Orana's custom metal manufacturing is not only cost effective, but also provides the convenience of dealing with locals who understand customer service and go that extra step to ensure the finished product exceeds all expectations. Next time you have a need for metal products or a steel solution, speak to Orana about how we can help you.

## What services do we provide?

We are contracted by our customers to produce custom designed metal products such as table frames, chair frames, desks and display shelving.

### OUR CAPABILITIES INCLUDE:

- Component manufacturing
- Custom design
- Production to customer specifications

## Timber Products

Our range of timber products is predominately focused on bedroom furniture and includes beds, tallboys, wardrobes and blanket boxes. We also produce a range of wine racks.

All of our timber furniture is produced at our Port Pirie facility, where our highly trained staff ensure each and every product is produced to the highest possible standards.

As each product is hand crafted using quality Australian timber, you can be assured you are buying a quality product that will last a life time.

Our product range is reviewed regularly to ensure it meets current market requirements.



## Timber Pallets

Orana can manufacture in excess of 50,000 pallets each year. Our pallets can be custom made to any specification, size or requirement. Our pallets are constructed for both the local and export market, meeting ISPM 15 Accreditation.

All of our pallets are made at our Mt Gambier facility, using quality Australian plantation timber. All timber used meets AWPCS requirements, ensuring that Orana Pallets are constructed from sustainable timber forests.

Orana pallets are built tough and are competitively priced to compete with inferior imported pallets. Better still, our pallets are built to last.

## Wood Packaging

We also supply a range of pine presentation boxes for the wine industry. Orana is certified to the Australian Wood Packaging Certification Scheme (AWPCS) which allows us to manufacture for customers wishing to export packaging products overseas.



# Our Green Team maintain and clean up gardens, grounds and worksites



Orana Green is a professional, comprehensive garden and home maintenance service offered to businesses, residential home owners and councils.

Operating in both metropolitan Adelaide and regional centres, Orana Green undertakes a range of services including:

- Landscaping
- Minor maintenance and painting
- Rubbish collection and removal from local parks, public places and commercial premises
- Remedial work and site clean ups
- Minor tree lopping
- Gardening tasks including trimming, weeding, lawn cutting and gutter cleaning
- Window cleaning
- Public amenities cleaning

Orana Green provides high quality gardening and home services. Our teams are highly trained and well equipped. With multiple work crews Orana Green can tackle large or small jobs quickly, offering flexibility and diversity to customers.

Our service is cost effective with an hourly rate or contract terms available for programmed regular or immediate work.

Orana Green also provides customers with reports on work completed to ensure accurate costing, budgeting and ultimately customer satisfaction.







## Native Plant Propagation and Retail Nursery

Orana operates a commercial native plant propagation nursery at our Meningie facility. Conveniently located on the Princess Highway, the nursery propagates native plants on a contract basis for councils, land owners and environmental and community groups.

Our highly trained staff are skilled in all aspects of native seed collection, propagation and day to day nursery management.

As well as commercial contract propagation, the Meningie site is the location of Orana's retail nursery which is affectionately known

as "Melaleuca" – the local indigenous word for Welcome. Melaleuca sells a wide range of plants and trees as well as pots and garden ornaments.

# How we service your business and the community



## Industrial Sewing

Orana has expertise in sewing a range of products, including orange bags, tool bags, dust hood covers and filter bags for factory use.

Whilst this work can be arranged through any of our sites, our Loxton and Port Pirie facilities are our specialist sewing areas.

Our experienced team of people can machine sew just about anything.



## Retail Pet and Grain Store

Located at Port Augusta, Orana has operated the local pet and grain retail business since 1978. Today Orana's Pet shop specialises in the sale of reptiles, arachnoids and native birds.

As the only specialist supplier of licensed native wildlife in the northern region, the store is a favourite with locals as well as customers from as far as Coober Pedy, Roxby Downs and Port Lincoln.

Orana's Pet Shop specialises in providing exceptional service and giving customers the support and expertise to look after their animals.



## Worm Farming

Located at our Loxton facility, Orana owns and operates South Australia's largest worm farm. Worms are bred and harvested for both the domestic garden industry and tackle trade as fishing bait.

The worms are produced in custom built racks within nursery style hot houses. Employees monitor moisture and temperature levels to ensure maximum growth rates and optimal breeding.

# About Orana



For over 60 years Orana has been providing services to people living with a disability. Orana provides employment, accommodation and respite services to over 550 people.

Orana supports people with a disability to focus on their abilities and lead meaningful lives. Clients of Orana are well trained, supervised and supported in their work to produce high quality products and services to benefit Australian business.

By supporting Orana, you are not only assisting people with a disability, you are also supporting a local South Australian business.

Orana is committed to excellence in everything we do. By using Orana you can be assured that your work will be completed on time, within budget and to Orana's highest standards.

Find out how Orana can help your business, ask to speak to one of our Business Development Managers on (08) 8375 2000.

Find out how Orana can help your business, contact us for a meeting, a quote or simply for more information.

#### Head Office

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#### Orana Business Services

##### Metropolitan

**NETLEY**  
26 Watson Avenue, Netley

**RIDLEYTON**  
4 McInnes Street, Ridleyton

**WINGFIELD**  
5 Lafitte Road, Wingfield

**WINGFIELD ENCLAVE SERVICES**  
154 - 172 Cormack Road, Wingfield

##### Regional

**LOXTON**  
13 Bookpurnong Road, Loxton

**MENINGIE**  
78 Princes Highway, Meningie

**MT. GAMBIER**  
59 Brownes Road, Mount Gambier

**MURRAY BRIDGE**  
Lot 5 Howard Road, Murray Bridge

**PORT AUGUSTA**  
10 Tassie Street, Port Augusta

**PORT PIRIE**  
90 Esmond Road, Port Pirie

[www.oranaonline.com.au](http://www.oranaonline.com.au)

